

NATIONAL DAIRY MARKET NEWS AT A GLANCE**CME GROUP CASH MARKETS (2/22):**

BUTTER: Grade AA closed at \$1.5900. The weekly average for Grade AA is \$1.6000 (+.0190).

CHEESE: Barrels closed at \$1.6300 and 40# blocks at \$1.6275. The weekly average for barrels is \$1.6300 (+.0220) and blocks, \$1.6431 (-.0239).

BUTTER HIGHLIGHTS: Early trading on Grade AA butter was light in the beginning of the week. The exchange was closed Monday, and there were no sales on Tuesday or Wednesday. Buyers emerged on Thursday, clearing 5 cars of butter, with the price decreasing \$0.0050 at closing. Friday's activity shaved \$.0100 off the closing price for the week through an offer. Butter production is active throughout the country. Those facilities with the ability to churn indicate cream multiples are such that churning is more of a financial benefit than selling cream loads destined for butter usage. Multiples currently are below breakeven for spot cream going to butter. Butter makers are building inventories of bulk butter with confidence. Bulk butter prices range from 4 cents under to 7 cents over the market, and demand is active.

CHEESE HIGHLIGHTS: Cheese prices are unsettled, with buyers and sellers continuing to look for a clear market direction. As trading for the week progressed at the CME Group, blocks traded weaker with barrels holding steady. The recent large spread between barrels and blocks has inverted itself this week with barrels closing at \$1.6300 and blocks a quarter of a cent below at \$1.6275. Uncertainty over future cheese supplies for the second and third quarter is adding to the confusion. Cheese production across the US is up as available milk supplies are headed to cheese plants in many parts of the country. Retail sales are reported to be in line with expectations. Increased national pizza promotions have added to mozzarella demand. Export sales are said to be increasing. The CWT program is assisting with sales. International prices are in line with domestic prices adding to demand. Cheese stocks are reported to be manageable.

FLUID MILK: Farm milk production is uneven throughout the country. Central farm milk supplies are steady to slightly higher. In the East, manufacturing milk supplies are increasing in the Mid-Atlantic and Northeast areas. California/Arizona milk production is building seasonally, but overall still lags compared to 2012. New Mexico eked out a small increase over January 2012. Farm milk production in the Northwest is mostly steady. Challenges facing dairy

farmers include drought affected forage quality/quantity and high purchased feed costs. Anecdotal reports from some areas, such as California, indicate financial resets may come through the path to foreclosure and liquidation. Most areas report bottled milk demand is slow to redevelop after the holidays, although some Southeast areas indicate increasing outdoor dining is augmenting fluid milk demand. Most regions are handling manufacturing of the milk supplies within their respective region, with the exception of cream. Cream loads from both the West and East are clearing into the Central region to find processing room. Sales of cream into ice cream and frozen dessert accounts are at seasonal volumes, but that market segment is expected to increase rapidly in March.

DRY PRODUCTS: Dry product markets trended lower this week as buyers are often content to wait from week to week before filling near term needs. Nonfat dry milk prices in the East/Central and West registered decreases on the top of each mostly series. Although some dairy indices are on the rise, many manufacturers indicate spot sales are shouldering substantial volumes. Dry butterfat prices stepped lower across all price series as heavy clearing of buttermilk solids continues. Condensed and dry buttermilk makers indicate upcoming interest from ice cream producers may slow the downward trend on dry buttermilk. Dry whey prices mirror the trends of the full protein complex markets, showing light buyer interest through decreases on all range and mostly series. Production of dry whey is active in all regions. Whey protein concentrate 34% prices followed the lead of NDM and dry whey, stepping lower in both the range and mostly series. Although there is product differentiation in the lactose market, and some Q1 contract prices are holding, spot market pricing stepped lower this week. For all the dry markets, market participants indicate most commodities can be obtained through one or two phone calls.

ORGANIC DAIRY MARKET NEWS (DMN): The national weighted average advertised price of organic milk half gallons, \$3.49, is 26 cents lower than two weeks ago. The price range, \$2.99 to \$3.99 decreased \$1.00 at the top and increased 40 cents at the bottom to the narrowest price spread since late February last year, exactly one year ago. The weighted average advertised price for national brands is \$3.63 and for store brands, \$3.30. The region with the highest average price is the Southwest with \$3.68 and the South Central has the lowest, \$2.99. The current national organic half gallon milk weighted average advertised price of \$3.49 compared with the weighted average

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CME GROUP CASH TRADING

COMMODITY	MONDAY FEB 18	TUESDAY FEB 19	WEDNESDAY FEB 20	THURSDAY FEB 21	FRIDAY FEB 22	:: WEEKLY CHANGE*	:: WEEKLY AVERAGE#
CHEESE BARRELS	CME	\$1.6300 (N.C.)	\$1.6300 (N.C.)	\$1.6300 (N.C.)	\$1.6300 (N.C.)	:: (N.C.)	:: \$1.6300 (+.0220)
40# BLOCKS	CLOSED	\$1.6650 (-.0100)	\$1.6450 (-.0200)	\$1.6350 (-.0100)	\$1.6275 (-.0075)	:: (-.0475)	:: \$1.6431 (-.0239)
NONFAT DRY MILK EXTRA GRADE		\$1.5600 (N.C.)	\$1.5600 (N.C.)	\$1.5600 (N.C.)	\$1.5600 (N.C.)	:: (N.C.)	:: \$1.5600 (N.C.)
GRADE A	HOLIDAY	\$1.5050 (N.C.)	\$1.5050 (N.C.)	\$1.5050 (N.C.)	\$1.5050 (N.C.)	:: (N.C.)	:: \$1.5050 (-.0060)
BUTTER GRADE AA		\$1.6050 (N.C.)	\$1.6050 (N.C.)	\$1.6000 (-.0050)	\$1.5900 (-.0100)	:: (-.0150)	:: \$1.6000 (+.0190)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. *Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.

Computed by Dairy Market News for informational purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/DAIRYMARKETNEWS.

NATIONAL DAIRY MARKET NEWS AT A GLANCE

advertised price for non-organic half gallons, \$1.42, yields an organic-conventional half-gallon milk advertised price spread of \$2.07, compared with \$1.58 two weeks ago. Ads featuring organic milk and organic yogurt this reporting period set 2013 records for the number of ads, as well as comprising virtually all organic dairy advertising. Total combined organic yogurt ads for all package sizes are at a level higher than any period in nearly one year, since the first week of March 2012.

RETAIL DAIRY MARKET NEWS (DMN): Butter retail advertising volume more than doubled from two weeks ago, reaching the highest level of 2013. The U.S. weighted average advertised price for a 1 pound container of AA butter increased 8 cents to \$2.88, the second consecutive bi-weekly price increase. Greek yogurt ads for 32 ounce containers reflected the largest increase of any product and carton size, helping make yogurt the largest single category of advertised products. The average price for 32 ounce Greek yogurt was \$4.48, down 51 cents. Cheese retail advertising volume declined 23% from two weeks ago, to the lowest level since the end of November last year. The U.S. weighted average advertised price of the most advertised cheese category, 8 ounce shredded, declined by 8 cents to \$2.38 from two weeks ago, the lowest level of 2013. The second most advertised cheese category, 8 ounce blocks at \$2.30, increased in price 2 cents from the lowest level of the year. The national weighted average advertised conventional milk price for half gallons this period, \$1.42, decreased 75 cents from two weeks ago, following a 16 cent increase two weeks before that. Organic half gallon prices averaged \$3.49, down 26 cents from two weeks ago, following a previous 18 cent increase. The resulting organic-conventional half-gallon price spread is \$2.07, up 49 cents from two weeks ago to the highest spread of 2013.

JANUARY MILK PRODUCTION (NASS): Milk production in the 23 major States during January totaled 15.9 billion pounds, up 0.6% from January 2012. Production per cow in the 23 major States averaged 1,871 pounds for January, 11 pounds above January 2012. The number of milk cows on farms was 8.50 million head, 2,000 head less than January 2012, but 6,000 head more than December 2012.

MARCH FEDERAL MILK ORDER ADVANCE PRICES (FMMO): Under the Federal milk order pricing system, the base Class I price for March 2013 is \$17.80 per cwt. This price is derived from the advanced Class IV skim milk pricing factor of \$12.44 and the advanced butterfat pricing factor of \$1.6564. A Class I differential for each order's principal pricing point (county) is added to the base price to determine the Class I price. Compared to February 2013, the base Class I price decreased \$0.41 per cwt. For selected consumer products, the price changes are: whole milk(3.25% milk fat), -\$0.41 per cwt., -\$0.035 per gallon; reduced fat milk (2%), -\$0.44 per cwt., -\$0.038 per gallon; fat-free (skim milk), -\$0.46 per cwt., -\$0.040 per gallon. The advanced Class IV skim milk pricing factor is \$12.44. Thus, the Class II skim milk price for March is \$13.14 per cwt., and the Class II nonfat solids price is \$1.4600. The two-week product price averages for March are: butter \$1.5393, nonfat dry milk \$1.5644, cheese \$1.6480, and dry whey \$0.6399.

JANUARY FMMO MARKETING AND UTILIZATION SUMMARY(DAIRY PROGRAMS): During January, more than 11.6 billion pounds of milk were received from producers. This volume of milk is 2.3% higher than the January 2012 volume. In January 2012 and January 2013, there were volumes of milk not pooled due to intraorder disadvantageous price relationships. More than 3.8 billion pounds of producer milk were used in Class I products, 0.3% lower than the previous year. The all-market average Class utilization percentages were: Class I = 33%, Class II =13%, Class III = 42% and Class IV = 12%. The weighted average statistical uniform price was \$19.19, \$0.92 lower than last month and \$0.58 higher than last year.

CME GROUP

MONDAY, FEBRUARY 18, 2013

HOLIDAY — NO TRADING

TUESDAY, FEBRUARY 19, 2013

CHEESE -- SALES: 1 CAR 40# BLOCKS @ \$1.6650; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.6700
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 2 CARS GRADE A @ \$1.4950; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE

WEDNESDAY, FEBRUARY 20, 2013

CHEESE -- SALES: 1 CAR 40# BLOCKS @ \$1.6500; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR 40# BLOCKS @ \$1.6450
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: NONE

THURSDAY, FEBRUARY 21, 2013

CHEESE -- SALES: NONE; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.6100; 1 CAR 40# BLOCKS @ \$1.6300; LAST OFFER UNCOVERED: 2 CARS 40# BLOCKS @ \$1.6350
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 2 CARS GRADE A @ \$1.4500; LAST OFFER UNCOVERED: NONE
 BUTTER -- SALES: 5 CARS GRADE AA: 2 @ \$1.6050, 1 @ \$1.6000, 1 @ \$1.6025, 1 @ \$1.6000; LAST BID UNFILLED: 1 CAR GRADE AA @ \$1.5975; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.6050

FRIDAY, FEBRUARY 22, 2013

CHEESE -- SALES: 1 CAR 40# BLOCKS @ \$1.6275; LAST BID UNFILLED: 1 CAR BARRELS @ \$1.6100; LAST OFFER UNCOVERED: 2 CARS 40# BLOCKS @ \$1.6350
 NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 1 CAR GRADE A @ \$1.4900; LAST OFFER UNCOVERED: 1 CAR GRADE A @ \$1.5050
 BUTTER -- SALES: NONE; LAST BID UNFILLED: NONE; LAST OFFER UNCOVERED: 1 CAR GRADE AA @ \$1.5900

BUTTER MARKETS

NORTHEAST

The butter price on the CME Group was unchanged Tuesday and closed at \$1.6050. Prior to Tuesday's trading, the butter price increased in each of the previous 3 sessions netting a gain of 5 cents. Butter production continues at increased levels as cream volumes going to churns remain heavy. Production of butter for Passover has increased as manufacturers build inventories ahead of the holiday. Domestic demand for butter has improved with increased sales to retail and food service. Despite the improved demand, most manufacturers continue to expand inventories. Export demand remains steady with numerous plants filling export orders. Current bulk butter prices have declined and range from 4-10 cents over the market based on the CME Group with various time frames and averages used. According to the National Dairy Retail Report, retail butter ads in the Northeast totaled 2,986, 44% of the total national ad count of 6,806 and the highest number for any region. The weighted average price for a 1 lb. package of butter in the Northeast was \$2.96, 8 cents more than the national weighted average price, but 31 cent less than the previous reporting period.

CENTRAL

Central butter manufacturers have active churning schedules and sales are "excellent". Last week's CME upward price movement of 5 cents a pound, described as a "breakout", has not adversely impacted manufacturing schedules. If anything, it increased interest in building inventory levels. CME butter prices this week have remained unchanged at \$1.6050 through this Wednesday. Spot cream markets are not very active because many manufacturers believe it is more profitable to hold butter for inventory, than to sell cream now. Some manufacturers are currently sold out of production they wish to sell and are churning heavily to fulfill sales commitments. based on the CME Group with various time frames and averages used. Butter retail advertising volume reported in the National Dairy Retail Report more

than doubled from two weeks ago, reaching the highest level of 2013. The U.S. weighted average advertised price for a 1 pound container of AA butter increased 8 cents to \$2.88, the second consecutive bi-weekly price increase. The average advertised price in the Midwest is \$2.49. Cooperatives Working Together (CWT) has accepted requests for export assistance to sell 1.631 million pounds (740 metric tons) of butter into export. The product will be delivered February through August 2013. For the year-to-date, CWT has assisted member cooperatives in exporting 11.916 million pounds of butter.

WEST

Western butter prices tied to the CME Group weekly average price moved higher for the fifth consecutive week. Cream supplies are heavy and much of the available supply is ending up at butter churns. Ice cream manufacturers are expected to enter the cream market more aggressively soon, but are still slow to add to purchases. Butter churns are content to build inventories for later in the year. Print butter sales are reported to be good for retail and club store promotions. The early Easter holiday is credited with additional sales. Food service sales are moderate and vary across the different locations. Prices for bulk butter range from 3 cents under to 4 cents under the market, based on the CME with various time frames and averages used. Butter prices at the CME Group exchange are unchanged as of Wednesday's close at \$1.6050. Advertised U.S. butter prices from the National Dairy Retail Report showed a weighted average price of \$2.88 per pound compared to \$2.80 two weeks ago. Nationally, the number of butter ads is more than twice the volume of two weeks ago. Western advertised prices were both higher and lower and ranged from \$1.99-3.49 per pound. The weighted average price for butter in the Northwest was \$2.76 and the Southwest was \$2.99.

NATIONAL DAIRY PRODUCTS SALES REPORT

U.S. AVERAGES AND TOTAL POUNDS

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
February 16, 2013	1.5606 4,454,769	1.6582 8,857,280	1.5902 10,681,725	0.6342 7,125,889	1.5577 16,061,249

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/AMSV1.0/DairyProductMandatoryReporting>

CHEESE MARKETS

NORTHEAST

Cheese prices were mixed on the CME Group Tuesday with barrels unchanged and closing at \$1.6300, while blocks declined 1 cent to close at \$1.6650. Barrel and block prices have been up and down in the last 5 trading sessions with barrels netting an increase of \$0.0700 and blocks an increase of \$0.0150. Milk volumes headed to vats remain heavy with most cheese makers on 6-7 day production schedules. Most cheddar operations are adding to inventories and/or increasing volumes going into aging programs, but mozzarella makers have enjoyed good sales following promotions by some national pizza chains. Export demand remains fairly good supported by incentive programs. Cooperatives Working Together (CWT) has accepted requests for export assistance to sell 956,806 pounds of Cheddar and Monterey Jack cheese. The product will be delivered February through August 2013. According to the National Dairy Retail Report, retail cheese ads for 8 oz. block cheese in the Northeast totaled 2,016, 33% of the total national ad count of 6,143 and was the highest ad count for any region. Retail cheese ads for 8 oz. shredded cheese in the Northeast totaled 3,401, 32% of the total national ad count of 10,700 and was the highest number of ads for any region. The weighted average price for 8 oz. cheese blocks in the Northeast was \$2.44, 14 cents higher than the national weighted average price and 7 cents higher than the previous reporting period. The weighted average price for 8 oz. shredded cheese in the Northeast was \$2.62, 24 cents more than the national weighted average price and 9 cents higher than the previous reporting period.

WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	:	2.0675-2.3525
Process 5# Sliced	:	1.8275-2.3075
Muenster	:	2.0875-2.4475
Grade A Swiss Cuts 10 - 14#	:	3.5900-3.9125

MIDWEST

Most cheese manufacturers are operating with full or nearly full schedules, unconstrained by milk supply availability. Expectations for cheese prices, supply, and demand over coming months, seem guided by whether the person opining is focused more on domestic or global factors. Those primarily focused domestically mention expectations of "heavy production of milk" they expect over the next several months, leading to strong supplies of cheese. When the focus is more global than domestic, comments tend to focus on a "world-wide slowdown" in milk production. There is expanding interest and awareness among manufacturers in the potential for cheese exports. Some Midwest manufacturers say that CWT continues to help make export of Cheddar from the Midwest work financially, but recent trends make that "less vital to cheese export potential." It is noted that with milk production in Europe, New Zealand and Australia being below last year's overall level at this time, "U.S. cheese is increasingly profitable to export and lots of it is being exported." That is making at least some big manufacturers less concerned with the potential market impact of increased milk supplies in coming months, should that occur. Markets are reflecting some back and forth as expectations are sorted out, with blocks having lost last week's gains by this Wednesday, closing down 3 cents for the week so far at \$1.6450. Barrels have held at \$1.6300, bringing the price spread to 1 1/2 cents, lower than it has been for

some time. Cheese retail advertising volume reported in the National Dairy Retail Report declined 23% from two weeks ago, to the lowest level since the end of November last year. The U.S. weighted average advertised price of the most advertised cheese category, 8 ounce shredded, declined by 8 cents to \$2.38 from two weeks ago, the lowest level of 2013. The second most advertised cheese category, 8 ounce blocks, increased in price 2 cents from the lowest level of the year, to the second lowest level of the year, \$2.30. Ads for 8 ounce shredded cheese in the Midwest had a price 21 cents lower than the national average. For 8 ounce blocks in the Midwest, the average price is 2 cents higher than the national average. Cooperatives Working Together (CWT) has accepted requests for export assistance to export 956,806 pounds of Cheddar and Monterey Jack cheese. The product will be delivered February through August 2013. From the year-to-date, CWT has assisted member cooperatives in selling 22.613 million pounds of cheese.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	1.8000-2.5050
Brick And/Or Muenster 5#	:	2.0550-2.6150
Cheddar 40# Block	:	2.0550-2.9275
Monterey Jack 10#	:	2.0250-2.9275
Blue 5#	:	2.3200-3.3050
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	1.9000-3.0275
Grade A Swiss Cuts 6 - 9#	:	3.1100-3.2275

WEST

Cheese prices in the West are higher. Block and barrel prices at the CME Group have moved up and down over the past month with little clear indication of a trend. Cheese production is mostly steady and manufacturers report inventories are at manageable levels. The CWT program continues to provide assistance with export sales. They accepted bids to aid export sales for .96 million pounds of Cheddar and Monterey Jack this week. Domestic retail demand is mostly steady into various food and club stores. Mozzarella sales for food service accounts are showing some increases. Advertised U.S. cheese prices as reported in the National Dairy Retail Report showed prices unevenly mixed. Price changes from the previous two weeks were both higher and lower. Featuring of cheese for the two week period was lower with less ads for all the various package sizes. The most heavily advertised category of 8 oz. shred cheese was 8 cents lower on a weighted average price than two weeks ago at \$2.38 per package. In the West, the weighted average price ranged from \$6.49-6.99 per package for the 2 pound block package in very light featuring. Cheese prices at the CME Group for Wednesday closed unchanged for barrels at \$1.6300. Blocks closed Wednesday \$.0200 lower at \$1.6450. While barrels remained steady for the week, prices for blocks have gone lower on both days of trading this week. There were no reported sales of barrels as of Wednesday. Blocks had light trading of one load each day.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.7350-1.9925
Cheddar 40# Block	:	1.7875-2.1400
Cheddar 10# Cuts	:	1.9675-2.1875
Monterey Jack 10#	:	1.9775-2.1375
Grade A Swiss Cuts 6 - 9#	:	3.1675-3.5975

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CHEESE MARKETS

CONTINUED FROM PAGE 3

FOREIGN

The weekly average CME Group block price increased again last week, raising domestic wholesale foreign type cheese prices by \$0.0200. Swiss cut varieties and import cheeses were unchanged. A closer look at cheese imports for 2012 shows the influence New Zealand had on overall cheese imports. Total 2012 cheese imports increased 17.0 million pounds with New Zealand having increases in Notes 16 & 18 totaling 25.3 million pounds. Note 16, Other Cheese, increased 9.2 million pounds, with New Zealand having a net increase of 14.6 million pounds. Note 18, Cheddar, saw an increase of 10.3 million pounds, with New Zealand having a net increase of 10.7 million pounds. Obviously, without New Zealand's import increases, total imports would have declined compared to the previous year. USDA-FAS SEEKING PUBLIC COMMENT: The U.S. Department of Agriculture's Foreign Agricultural Service (FAS) announced that it is seeking comments on the Dairy Tariff-Rate Import Quota Licensing Program. Comments on the program must be received on or before April 8. The request for public comments is published in the Feb. 5, 2013, *Federal Register* and may be accessed online at <http://www.gpo.gov/fdsys/pkg/FR-2013-02-06/pdf/2013-02530.pdf>.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK	
	IMPORTED	DOMESTIC
Blue	: 2.6400-5.2200	: 2.2075-3.6950*
Gorgonzola	: 3.4900-6.1900	: 2.7100-3.1650*
Parmesan (Italy)	: -0-	: 3.5975-5.6875*
Provolone (Italy)	: 3.4400-5.4500	: 2.2500-2.4075*
Romano (Cows Milk)	: -0-	: 3.3975-5.5475*
Sardo Romano (Argentine)	: 2.8500-3.6900	: -0-
Reggianito (Argentine)	: 3.2900-4.3900	: -0-
Jarlsberg-(Brand)	: 2.9500-5.2900	: -0-
Swiss Cuts Switzerland	: -0-	: 3.6875-4.0100
Swiss Cuts Finnish	: 2.5900-2.8500	: -0-

* = Price change.

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

BUTTER : CHEESE

		:	
02/18/13	12,033	:	118,035
02/01/13	11,947	:	118,060
CHANGE	86	:	-25
% CHANGE	1	:	-0

FLUID MILK AND CREAM

EAST

SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA & SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	0	57	0	41	0	131
SOUTHEAST STATES	0	0	0	0	4	0

Manufacturing milk supplies have increased in the Northeast and Mid-Atlantic regions. Milk production remains strong with good component levels. Most areas in New England have fully recovered from the heavy snowfalls that hit the region last week. Class I demand has leveled off and in some cases declined following the recovery from the recent storm. Class I demand remains strong in Florida with contacts suggesting the warmer than usual winter is prompting seasonal residents to stay longer and dine out more often, resulting in increased fluid milk sales. Milk production continues to increase, but remains below year ago levels. Drought conditions are limiting forage regrowth with 50% of the pastures rated as either poor or very poor. Export spot loads moving out of state this week totaled 57 loads. The combination of milk production increases and declines in Class I demand resulted in expanded milk volumes going to auxiliary manufacturing plants in the Southeast. Demand for cream has improved as cream cheese, butter and ice cream makers have expanded production to various degrees ahead of the Passover and Easter holidays. Despite the improved demand, cream supplies continue to overwhelm demand needs, requiring loads to be shipped out of region at significant discounts in order to find a home. Significant volumes of cream continue to flow to churns. Multiples were on par with last week ranging from .98-1.15, with the lower end of the range reflective of those loads shipped out of region. Demand for condensed skim is lackluster with most manufacturers needing little more than their contracted volumes. Spot sales activity remains light with a majority of condensed skim volume headed to Class IV production.

FLUID CREAM AND CONDENSED SKIM PRICES IN TANKLOT QUANTITIES

SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast -	1.6601-1.8182
F.O.B. producing plants: Upper Midwest -	1.8656-1.9130

PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS,

F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices -	1.56 - 1.61
Northeast - Class III - spot prices -	1.54 - 1.59

MIDWEST

Milk production in the Central region is mostly steady. Fluid sales are level to slightly lower, with a few bottlers pushing back loads this week. Advertisements appeared this week in Central region grocery store flyers, bundling bottled milk and breakfast cereal. A few convenience store brands also ran bottled milk price specials this week to try to boost sales. Demand from cheese manufacturers is unchanged to lower, with some pushback on loads adding to the volumes marketers must clear. Spot milk load prices continue to trail the Class price for most sales. Cream is readily available, sourced within the Central region as well as from sellers in the East and West. Central churning operations are busy clearing cream into butter inventories. A few manufacturers indicate Class IV cream multiples remain well below the breakeven point, thus, cream is put

to better use by building butter inventories. Bulk butter demand is active, including domestic and international interest. Class II cream use is steady. With the recent cold snap, ice cream makers comment that few consumers are regularly including ice cream in weekly shopping. Ice cream production is still in low gear at most Central locations. Class II cream multiples remain within a narrow trading channel, unchanged from the previous week. Sellers and buyers mark the Class II cream range as 1.18 - 1.21. January 2013 milk production increased compared to January 2012 in eight of the ten Central region states included in the NASS 23 Selected States Milk Production report. Central region monthly milk production increases ranged from 1.2% in Illinois to 10.9% in Kansas. On a regional basis, Central January 2013 milk production showed a 3.4% increase over one year ago. Regional cow numbers grew by 20,000 animals compared to one year ago. The Kansas herd led the region by adding 9,000 cows.

WEST

CALIFORNIA milk output has been slowly building with patterns being sporadic within regions and throughout the state. Weather conditions have been generally neutral in regards to affecting the milking herds. Rains were common over the South and into the Central Valley. Some minor shipping delays occurred with I-5 over the Grapevine being closed due to ice on Wednesday morning, before reopening. The impacts of financial restrictions and high feed costs continue to resonate throughout the producer side. Milk prices have moderated. Some producers continue to be challenged and reports of foreclosures and selloffs are still being seen. Some dairy producers and milk processors are seeing comparable milk volumes move above year ago marks. Comparing to year ago for producers and processors can be problematic in establishing straight comparisons because of changes in cow numbers/age/feeding at the farm level and due to changes in producers/supply contracts/etc. at the processor level. A year ago, in the face of growing milk supplies, processors were implementing strategies to encourage lower milk production. NASS shows January milk production numbers for California were at -4.3%. ARIZONA milk production trends are moving higher. Farm level conditions have been favorable for milk growth and the overall trends are still gaining towards the seasonal peak. However, cooler temperatures, rain, and snow were occurring at midweek. Processing plants are expanding schedules to handle the available milk supplies. Some equipment problems created processing issues and milk and components were being moved around in creative ways to alleviate the concerns. Capacity was being taxed. Cream and condensed skim demand are light to fair. Milk pooled on the Arizona Order 131 totaled 398.2 million pounds in January 2013. Class I utilization was 118.4 million pounds and accounted for 29.7% of producer milk. CREAM markets are unsettled with some market segments trying to reestablish. Excess cream offerings have tightened in some parts of the Western region. Interest is increasing from some ice cream accounts, but the overall trend is slow to develop. Butter churns are active to process the available cream supplies and those processors are happy to have extra butter in storage for future needs. Other products are being planned as orders for upcoming Easter/Passover holiday needs are being placed. The butter price for Grade AA at the CME Group closed at \$1.6050 on Wednesday, February 20, up 5 cents from a week earlier. Cream multiples continue to reflect a

CONTINUED ON PAGE 4A

FLUID MILK AND CREAM

CONTINUED FROM PAGE 4

wide variation of marketing needs across class usage. Multiples are slightly higher than a week ago and range from .95 to 1.22, and vary depending on basing points and averages. Milk production in the PACIFIC NORTHWEST is reported to be mostly steady to increasing slightly. A moderate winter has helped to keep production levels up as dairy cattle numbers in the region remain nearly steady with a year ago. Higher feed costs and resulting ration adjustments are holding production per cow numbers back though. Expansion plans for many dairies continue to be on hold at current breakeven levels. Milk pooled on the Pacific Northwest Order 124 totaled 698.6 million pounds in January 2013; approximately 607 producers delivered milk to the market. Class I utilization was 190.3 million pounds and accounted for 27.2 percent of producer milk. UTAH and IDAHO milk production is reported to be lower than year ago levels, but running along expected volumes. Slightly lower dairy cow numbers and difficult to achieve milk/feed breakevens are slowing any hoped for expansions. Weather conditions remain favorable with no reported difficulties in milk handling in the region. According to NASS, January *Milk Production* for the 23 surveyed states totals 15.9 billion pounds, up 0.1 billion pounds, or 0.6% from last year. January milk production changes from a year ago for selected Western states are as follows: Arizona -1.3%, California -4.3%, Colorado +4.6%, Idaho -1.3%, New Mexico +0.4%, Oregon -1.0%, Utah -1.2%, and Washington -0.2%. Monthly milk production per cow for the 23 surveyed states was 1,871 pounds, +0.6% from January 2012. Compared to January 2012, the Arizona herd is unchanged, California -2,000, Colorado +2,000, Idaho -1,000, New Mexico -15,000, Oregon unchanged, Utah -1,000, and Washington +1,000. These 8 states are down 16,000 cows, and the 23 surveyed states are down 2,000. January cow numbers in these 8 states were 1,000 more than the previous month.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL AND EAST

CENTRAL: Central nonfat dry milk prices notched lower on a market seeking a price point that will ignite buyer interest. Manufacturers indicate they are actively fielding calls for NDM, with buyers offering prices in the mid \$1.40's for blocks, but many manufacturers are reluctant to reset prices in big steps. Nonfat dry milk inventories are building weekly, but some manufactures still feel there is warehouse space available for the near term. Buyers report nonfat dry milk spot loads are a phone call away from several sources, thus, the need to fill mid to long-term needs isn't pressing at this time. Low heat nonfat dry milk production is ongoing at several Central plants, including some plants where drying is usually intermittent. Manufacturers' inventories are building steadily. High heat NDM interest is contract based and manufacturers are sandwiching in high heat NDM production runs as needed to maintain supplies for contract fulfillment.

EAST: Nonfat dry milk prices were mixed as spot sales were lower, but sales based on various price indices moved higher. Milk production increases and declines in Class I demand combined to increase manufacturing milk supplies, which resulted in expanded nonfat dry milk production. Some plants are manufacturing only low heat NDM in order to better handle the heavy milk volumes coming into the plants. Demand remains lackluster with hand to mouth purchases as buyers are unwilling to expand inventories, feeling prices will move lower in the near future. Spot sales are limited with prices significantly below contract levels. Export interest is improving, but prospective buyers are looking for price discounts. The market undertone is weak.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.4650 - 1.6525 MOSTLY: 1.5000 - 1.6000
 HIGH HEAT: 1.6100 - 1.6825

NONFAT DRY MILK - WEST

Western low/medium heat NDM prices are mixed. The market tone is trending weaker. The market is becoming more unsettled because of the diverging spot and index based pricing structures. Demand has slowed as buyers take a wait and see attitude and as they also compare offerings from various trade sources. Resale loads are being offered at lower pricing points to stimulate buyers' interests as resellers have some unrest and want to move some of their holdings. Production remains active for NDM and SMP as the milk supplies build in the region. Additional condensed solids are available. Trade sources are planning to bid on an export tender with hopes to secure sales at current competitive pricing levels into the world market. High heat prices are unchanged and generally untested. The market undertone is more subdued because of the struggling low heat market and pricing structures. Output levels are mainly at projected levels with adequate drying times available to make high heat for current and upcoming commitments. Some producers plan to make high heat ahead of upcoming increases in dryer time usage for milk throughput needs. Stocks of high heat are adequate.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A
 LOW/MEDIUM HEAT: 1.4600 - 1.6125 MOSTLY: 1.4800 - 1.5500
 HIGH HEAT: 1.5800 - 1.6825

DRY BUTTERMILK - CENTRAL AND EAST

CENTRAL: Dry buttermilk prices in the Central region decreased on both ends of the price series this week on a weak market. Various manufacturers indicate contract Class II cream sales are steady, but Class II spot cream market interest is light. Class IV cream prices are lingering below the breakeven point and many balancing plants are clearing cream to the churns to maximize returns through butter sales. Spot cream volumes from the East and West continue to work into Central churning operations. Butter and dry buttermilk production is active throughout the region. Some condensed buttermilk from Central manufacturers is clearing internally into Class II and process cheese production, but generally, demand for condensed buttermilk is light. Dry buttermilk inventories are building steadily.

EAST: Dry buttermilk prices continue to decline as spot sales and sales based on price indices moved lower. Cream supplies remain heavy in the region with significant volumes going to churns and resulting in marginal increases in dry buttermilk production compared to last week. Current production is adding to supplies. Demand remains flat as end users' contracted supplies are more than adequate to meet current needs. Other buyers in the market are on the sidelines, unwilling to build supplies on a downward trending market. The market undertone remains weak.

F.O.B. CENTRAL/EAST: 1.3500 - 1.4700

DRY BUTTERMILK - WEST

Western dry buttermilk prices are trending lower for both the range and mostly price series. The market tone is weaker and characterized by heavier offerings into declining buyer interest. The active churning schedules in the region continue to create extra buttermilk solids that are ending up at drying facilities. Demand is slow to develop for seasonal accounts and some buyers are waiting as prices are trending lower. Export interest is limited and those pricing levels are lower. Stock levels are moderate to heavy.

F.O.B. WEST: 1.3700 - 1.4700 MOSTLY: 1.3900 - 1.4500

DRY WHOLE MILK - NATIONAL

Dry whole milk spot market prices are steady to slightly lower, but support for near term pricing emerged from the most recent Global Dairy Trade auction. Prices there gained 5.8% on average for all contracts.

F.O.B. PRODUCING PLANT: 1.6500 - 1.7850

CALIFORNIA MANUFACTURING PLANTS - NDM

WEEK ENDING	PRICE	TOTAL SALES	SALES TO CCC
February 15	\$1.5597	11,929,091	0
February 8	\$1.5664	5,952,057	0

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Total sales (pounds) include sales to CCC. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

DRY WHEY - CENTRAL

Prices for Central dry whey are lower across the range and into the bottom of the mostly price series. Spot loads are available from some, but not all, Central dry whey manufacturers. With inventories building, several manufacturers are lightening inventories with active spot selling as the end of the month approaches. A few Central manufacturers report their dry whey inventories are at comfortable levels. Various market participants note the usual seller/buyer relationships are in disarray as various manufacturers, resellers and buyers reach beyond their usual contacts to place/obtain spot loads. Edible dry whey production is steady for many manufacturers. ANIMAL FEED DRY WHEY prices are unchanged on the bottom of the range, but lower on the top. Animal feed dry whey interest is running into competition from readily available loads of edible dry whey from some manufacturers and several resellers eager to moderate inventories on hand. The strong availability of many brands of dry whey has disrupted normal supply chains in this market, too, as animal feed blenders are receiving offers from many sources.

F.O.B. CENTRAL: .5300 - .6800 MOSTLY: .5500 - .6300
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .4400 - .6100

DRY WHEY - NORTHEAST

The dry whey price range narrowed this week as the upper end of the range moved lower and the low end of the range moved higher. Dry whey production is steady with last week as milk flows to cheese plants remain strong, keeping cheese production very active. Current production of dry whey is adding to inventories with some clearing through contracts and limited spot sales. Some manufacturers have offered loads at discounts in order to reduce supplies. Numerous resale loads are being moved at prices on the low end of the range. Demand is weak with most end users purchasing for immediate needs only. Some buyers are holding off contracted deliveries, feeling the market will move lower in the short term. Export interest has improved, but those buyers are also looking for discounts prior to purchasing. The market undertone remains weak.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: .5600 - .6750

DRY WHEY - WEST

Western whey prices are lower across both the range and mostly price series. The market tone is reported to be weak as export markets are reflecting the lower end of both series. Domestic prices tied to various pricing indices are lower, but remain significantly higher than prices needed to procure export business. Buyers are showing reluctance to purchase above contract needs at the higher end of the price ranges. Whey production is mostly steady.

NONHYGROSCOPIC: .5100 - .6650 MOSTLY: .5300 - .6100

WHEY PROTEIN CONCENTRATE - CENTRAL AND WEST

Central and West whey protein concentrate 34% prices shifted lower on the range and the top of the mostly series. Availability of WPC 34% is uneven from the producer side of the equation, and demand from buyers also differentiates the market. Some manufacturers with approved status into various end products indicate their WPC 34% inventories are comfortable. However, other makers note that even with approved status, changes in formulations have decreased demand for their WPC 34% brand. Increases in inventories are prompting additional offers to end users and resellers to help reset inventories for the second quarter. WPC 34% production is steady at most locations.

F.O.B. EXTRA GRADE 34% PROTEIN: 1.1200 - 1.2900 MOSTLY: 1.2300 - 1.2500

LACTOSE - CENTRAL AND WEST

The lactose market registered lower prices across both price series. While many market participants view the lactose tone as weak, some manufacturers indicate interest for second quarter contracts are on track with seasonal projections, and pricing is expected to hold close to Q1 prices. Various manufacturers indicate, too, they are keeping their options open on price structure for the balance of the year. While quarterly contracts were the norm in the past few years, some producers are also offering monthly options to ease buyer concerns about locking in prices on what many view as a market with ample inventories as well as readily available competitive products. Lactose production is steady to higher at some locations as milk volumes moving into cheese production are beating predictions in many areas.

Including spot sales and up to 3 month contracts.

F.O.B. EDIBLE, NON PHARMACEUTICAL: .4400 - .8900 MOSTLY: .6300 - .7900

CASEIN - NATIONAL

Acid and rennet casein prices are unchanged. The market activity is tending to be steady and contract based. Very little new information is evident that is impacting transactions at the point in time. The market pricing tone is steady to firm with slightly higher pricing quotes being noted for sales in the second quarter of 2013. Current stocks are adequate for trade needs.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET: 3.9000 - 4.6000
ACID: 4.5000 - 4.8500

EVAPORATED MILK - NATIONAL

On February 15, 2013, the Kansas City Commodity Office announced the awarding of contracts for a total of 632,043 pounds of evaporated milk related Solicitation Description AG-DPRO-S-13-0059. The evaporated milk, packed in 24/12 oz. cans is scheduled for delivery at various locations throughout the country. Accepted prices ranged from \$0.6261 - \$0.6831/lb. No further bids will be considered under this solicitation number.

SUPPORT PURCHASE PRICES FOR DAIRY PRODUCTS EFFECTIVE NOVEMBER 1, 2009

BUTTER Bulk \$1.05 per pound; CHEESE 40# Blocks \$1.13 per pound; 500# Barrels \$1.10; NONFAT DRY MILK \$.80 per pound

The CCC Purchase table will no longer be shown unless purchases occur. Last CCC purchase: October 2009

U.S. Dairy Cow Slaughter (000 head) under Federal Inspection & Comparable Week 2012

WEEK ENDING	WEEKLY	2013		2012 WEEKLY	2012	
	DAIRY COWS	CUMULATIVE DAIRY COWS		DAIRY COWS	CUMULATIVE DAIRY COWS	
02/02/2013	63.2	320.3		63.4	304.3	

WEBSITE: http://www.ams.usda.gov/mnreports/sj_ls714.txt

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

CLASS III MILK PRICES (3.5% BF)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	19.32	17.03	18.00	16.76	18.18	20.25	18.24	17.32	16.28	17.06	15.51	15.28
2009	10.78	9.31	10.44	10.78	9.84	9.97	9.97	11.20	12.11	12.82	14.08	14.98
2010	14.50	14.28	12.78	12.92	13.38	13.62	13.74	15.18	16.26	16.94	15.44	13.83
2011	13.48	17.00	19.40	16.87	16.52	19.11	21.39	21.67	19.07	18.03	19.07	18.77
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66

CLASS IV MILK PRICES (3.5% BF)

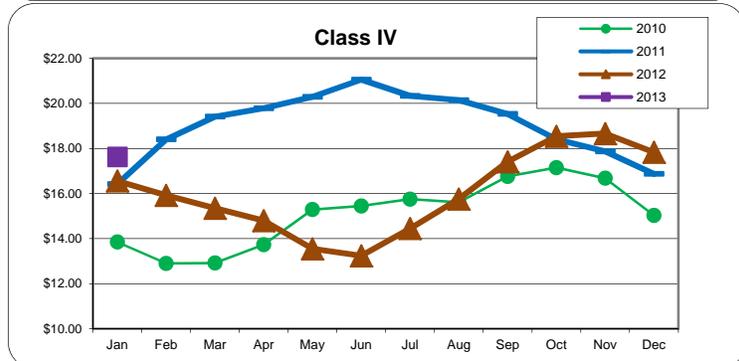
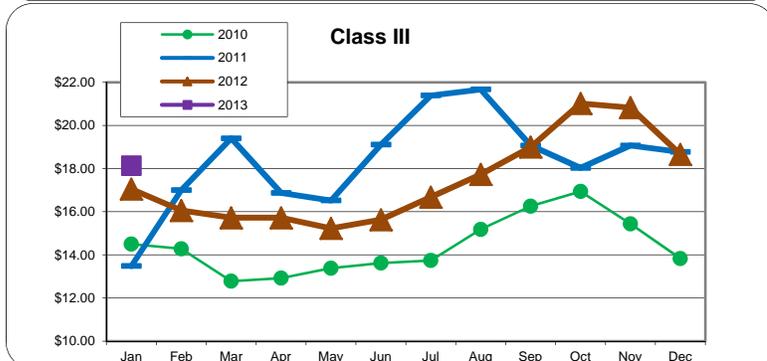
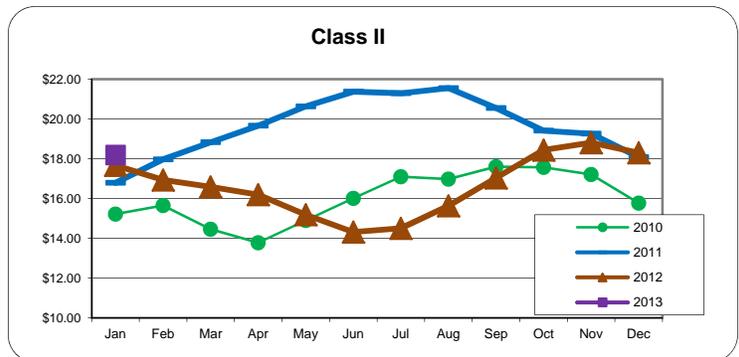
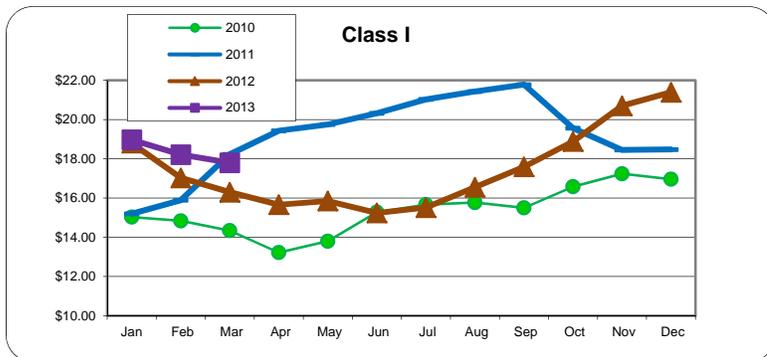
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	16.29	14.67	14.17	14.56	15.26	15.92	16.60	16.64	15.45	13.62	12.25	10.35
2009	9.59	9.45	9.64	9.82	10.14	10.22	10.15	10.38	11.15	11.86	13.25	15.01
2010	13.85	12.90	12.92	13.73	15.29	15.45	15.75	15.61	16.76	17.15	16.68	15.03
2011	16.42	18.40	19.41	19.78	20.29	21.05	20.33	20.14	19.53	18.41	17.87	16.87
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83

FEDERAL MILK ORDER CLASS PRICES FOR 2013 (3.5%)

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	18.97	18.21	17.80									
II	18.19											
III	18.14											
IV	17.63											

1/ Specific order differentials to be added to this base price can be found by going to:

www.ams.usda.gov/DairyMarketingStatistics; then select "Prices"; and then select "Principal Pricing Points."



ORGANIC DAIRY MARKET NEWS

Information gathered February 11 - 22, 2013

ORGANIC DAIRY FLUID OVERVIEW

Aseptically packaged UHT organic milk having a long shelf life and not requiring refrigeration, is currently being exported mostly by national processors. Now efforts are underway at some smaller state and regionally focused organic cooperatives to negotiate export deals for UHT organic milk to Asian countries. Organic butter manufacturers are actively churning butter to build inventory to help support sales later during the year. Some churns which typically focus on supplying contract customers, now also have spot loads of organic butter available for sale.

ORGANIC DAIRY RETAIL OVERVIEW

NATIONALLY ADVERTISED PRICE COMPARISON

Organic Dairy Overview. Ads featuring organic milk and organic yogurt this reporting period set 2013 records for the number of ads, as well as comprising virtually all organic dairy advertising. Milk is the largest category of organic dairy ads, with 69% of the total. Yogurt is second, with 30% of ads, followed by butter with 1%.

Advertising information presented is compiled from nearly 16,000 surveyed newspaper supermarket ads for the period February 11, 2013, to February 22, 2013, identifying weekly “specials” and containing organic dairy content. Surveyed ads reflect advertised “specials” and not the range of non-advertised supermarket cooler prices.

Complete results of this bi-weekly survey providing additional graphs, tables, and regional delineation, can be accessed at: <http://www.ams.usda.gov/AMSV1.0/DairyRetailReport> (or see attachment at end of this report)

Regional Organic Dairy Ad Trends. The ad volume percentage change is greatest in the Southwest, up 74%, which coupled with the Northeast, accounts for over 60% of ads. The greatest percentage decrease, 38%, is in the Southeast, which also has the fewest ads of any region.

Organic Milk. Ads for 8 ounce organic milk are at the highest level since the beginning of September last year and they dominate organic milk ad numbers. Total organic milk ad numbers are also at the highest level since early September last year, with ads for organic half gallons below the 2013 average.

Organic Milk Half Gallons. The national weighted average advertised price of organic milk half gallons, \$3.49, is 26 cents lower than two weeks ago. The price range, \$2.99 to \$3.99 decreased \$1.00 at the top and increased 40 cents at the bottom to the narrowest price spread since late February last year, exactly one year ago.

This period, the ad number emphasis leans more toward national brands than store brands. Each offers the lowest advertised price, \$2.99, while only national brands offer the highest, \$3.99. The weighted average advertised price for national brands is \$3.63 and for store brands, \$3.30. The region with the highest average price is the Southwest with \$3.68 and the South Central has the lowest, \$2.99.

Organic - Conventional Milk Half Gallon Price Spread. The current national organic half gallon milk weighted average advertised price of \$3.49 compared with the weighted average advertised price for non-organic half gallons, \$1.42, yields an organic-conventional half-gallon milk advertised price spread of \$2.07, compared with \$1.58 two weeks ago.

Organic Yogurt. There are more ads for 4-6 ounce organic

yogurt than 32 ounce organic yogurt and 4-6 ounce organic Greek yogurt combined. Total combined organic yogurt ads for all package sizes are at a level higher than any period in nearly one year, since the first week of March 2012.

1 Pound Organic Butter. Ads are divided between the Midwest and Southwest, all for store brands and all priced \$3.99. Organic butter ads are the lowest number since the first week of last September, when no organic butter ads appeared.

SUPERMARKET PRICE COMPARISON:

Madison, Wisconsin Prices. Non-advertised organic milk, yogurt, butter and cheese prices in a range of food stores in Madison, Wisconsin are compared for this two week period. Stores included a big-box sized local supermarket; 2 regional chain supermarkets; a smaller but full product line food market; and 2 natural food stores; a national discount big box chain store also selling food; and a large local cooperative grocery store. Organic milk available included 2 national brands, 4 private label store brands, and 3 small local or near-by creamery brands, one featuring non-homogenized milk. Cheese available included 2 national brands, 2 store brands, and cheese from 5 other cheese makers.

INFORMATION GATHERED 02/11/2013 - 02/22/2013

ORGANIC MILK, YOGURT, CHEESE, BUTTER PRICE RANGE
2013 REPORTING WEEK 8

	MADISON, WISCONSIN		
	LOW	HIGH	RANGE
	(in Dollars)		
FLUID MILK			
MILK - gallon			
Whole	5.89*	7.29*	1.40*
Reduced fat (2%)	5.89*	7.29*	1.40*
Low fat (1%)	5.89*	7.29*	1.40*
Nonfat (Skim)	5.89*	7.29*	1.40*
MILK - half gallon			
Whole	3.99	4.89	0.90
Reduced fat (2%)	3.99	4.89	0.90
Low fat (1%)	3.99	4.89	0.90
Nonfat (Skim)	3.99	4.89	0.90
FLAVMILK - half gallon			
All fat tests	3.09	5.69	2.60
YOGURT			
Yogurt - 4-6 oz			
Yogurt	0.79	1.29	0.50
CHEESE			
Cheese - 8 oz block			
Mozzarella	3.40	5.75	2.35
Mild Cheddar	3.79	5.99	2.20
Monterey Jack	3.79	5.99	2.20
Pepper Jack	3.89	5.99	2.10
Cheese - 6 oz string			
Mozzarella	3.99	5.09	1.10
Colby Jack	3.89	4.99	1.10
BUTTER			
Butter - 1 Pound	4.79	6.19	1.40

• = Price change from prior reporting period.

ORGANIC DAIRY MARKET NEWSInformation gathered February 11 - 22, 2013

CONTINUED FROM PAGE 8

ORGANIC GRAIN AND FEEDSTUFF MARKETS:

National organic grains and feedstuffs are mostly steady on light trading, with light demand. Feed mill demand remains light as a majority of needs have been contracted. However, supplies on the farm for corn and soybeans appear to be somewhat heavy due to producers continuing to hold out for higher prices. The organic wheat market trended mostly steady on moderate demand for light offerings. New crop contracts are in discussion and of great interest to both buyers and producers at this time, but very few official contracts have been reported to date.

Additional livestock and grain market news information is available at: <http://www.ams.usda.gov/mnreports/lbfnof.pdf>

JANUARY MILK PRODUCTION

Milk production in the 23 major States during January totaled 15.9 billion pounds, up 0.6 percent from January 2012. December revised production at 15.7 billion pounds, was up 1.7 percent from December 2011. The December revision represented a decrease of 5 million pounds or less than 0.1 percent from last month's preliminary production estimate.

Production per cow in the 23 major States averaged 1,871 pounds for January, 11 pounds above January 2012.

The number of milk cows on farms in the 23 major States was 8.50 million head, 2000 head less than January 2012, but 6,000 head more than December 2012.

JANUARY 2013 MILK COWS AND MILK PRODUCTION, BY STATES

STATE	MILK COWS ^{1/}		MILK PER COW ^{2/}		MILK PRODUCTION ^{2/}		
	2012	2013	2012	2013	2012	2013	% CHANGE FROM 2012
	THOUSANDS		POUNDS		MILLION POUNDS		PERCENT
AZ	190	190	2,100	2,075	399	394	-1.3
CA	1,782	1,780	2,030	1,945	3,617	3,462	-4.3
CO	133	135	1,970	2,030	262	274	4.6
FL	122	122	1,780	1,730	217	211	-2.8
ID	581	580	1,920	1,900	1,116	1,102	-1.3
IL	100	100	1,710	1,730	171	173	1.2
IN	175	175	1,800	1,840	315	322	2.2
IA	205	205	1,865	1,905	382	391	2.4
KS	123	132	1,800	1,855	221	245	10.9
MI	372	377	1,990	2,025	740	763	3.1
MN	465	465	1,660	1,735	772	807	4.5
MO	93	93	1,270	1,235	118	115	-2.5
NM	335	320	2,045	2,150	685	688	0.4
NY	610	610	1,800	1,855	1,098	1,132	3.1
OH	270	271	1,655	1,710	447	463	3.6
OR	123	123	1,685	1,665	207	205	-1.0
PA	540	535	1,660	1,690	896	904	0.9
TX	435	435	1,900	1,880	827	818	-1.1
UT	91	90	1,805	1,805	164	162	-1.2
VT	133	134	1,625	1,650	216	221	2.3
VA	96	94	1,575	1,600	151	150	-0.7
WA	263	264	1,995	1,985	525	524	-0.2
WI	1,265	1,270	1,790	1,870	2,264	2,375	4.9
23 STATE TOTAL	8,502	8,500	1,860	1,871	15,810	15,901	0.6

^{1/} Includes dry cows. Excludes heifers not yet fresh.

^{2/} Excludes milk sucked by calves.

Source: U.S. Department of Agriculture. National Agricultural Statistics Service. Agricultural Statistics Board. *Milk Production, February 2013.*

FEDERAL MILK ORDER ADVANCE PRICES, MARCH

Base Class I Price. Under the Federal milk order pricing system, the base Class I price for March 2013 is \$17.80 per cwt. This price is derived from the advanced Class IV skim milk pricing factor of \$12.44 and the advanced butterfat pricing factor of \$1.6564. A Class I differential for each order's principal pricing point (county) is added to the base price to determine the Class I price. **Comparison to Previous Month.** Compared to February 2013, the base Class I price decreased \$0.41 per cwt. For selected consumer products, the price changes are: whole milk (3.25% milk fat), -\$0.41 per cwt., -\$0.035 per gallon; reduced fat milk (2%), -\$0.44 per cwt., -\$0.038 per gallon; fat-free (skim milk), -\$0.46 per cwt., -\$0.040 per gallon. **Class II Price Information.** The advanced Class IV skim milk pricing factor is \$12.44. Thus, the Class II skim milk price for March is \$13.14 per cwt., and the Class II nonfat solids price is \$1.4600. **Product Price Averages.** The two-week product price averages for March are: butter \$1.5393, nonfat dry milk \$1.5644, cheese \$1.6480, and dry whey \$0.6399.

FEDERAL MILK ORDER CLASS I PRICE INFORMATION ^{1/2/}				
Federal Milk Order Marketing Area ^{3/}	Order Number	March 2013		
		Class I Price (3.5 %)	Class I Skim Milk Price	Class I Butterfat Price
		\$ per cwt.	\$ per cwt.	\$ per pound
Northeast (Boston) ^{4/}	001	21.05	15.69	1.6889
Appalachian (Charlotte) ^{5/ 6/}	005	21.20	15.84	1.6904
Southeast (Atlanta) ^{6/ 7/}	007	21.60	16.24	1.6944
Florida (Tampa) ^{6/ 8/}	006	23.20	17.84	1.7104
Midwest (Cleveland) ^{9/}	033	19.80	14.44	1.6764
Upper Midwest (Chicago) ^{10/}	030	19.60	14.24	1.6744
Central (Kansas City) ^{11/}	032	19.80	14.44	1.6764
Southwest (Dallas) ^{12/}	126	20.80	15.44	1.6864
Arizona (Phoenix)	131	20.15	14.79	1.6799
Pacific Northwest (Seattle) ^{13/}	124	19.70	14.34	1.6754
All-Market Average		20.69	15.33	1.6853

^{1/} To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63 - the approximate number of gallons in 100 pounds of milk. ^{2/} Note: The mandatory \$0.20 per cwt. processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown on this table. ^{3/} Names in parentheses are the major city in the principal pricing point of the markets. ^{4/} Class I prices at other cities are: New York City, minus \$0.10; Philadelphia, minus \$0.20; Baltimore, minus \$0.25, and Washington, DC, minus \$0.25.

^{5/} Class I prices at other cities are: Knoxville, minus \$0.20 and Louisville, minus \$1.10. ^{6/} Effective May 1, 2008, the Class I price surface in these orders were temporarily adjusted. ^{7/} Class I prices at other cities are: New Orleans, same; Memphis, minus \$0.90;

Nashville, minus \$0.90; and Springfield, MO, minus \$1.40. ^{8/} Class I prices at other cities are: Orlando, same; Miami, plus \$0.60; and Jacksonville, minus \$0.40. ^{9/} Class I prices at other cities are: Indianapolis, same; Cincinnati, plus \$0.20; Pittsburgh, plus \$0.10; and

Detroit, minus \$0.20. ^{10/} Class I prices at other cities are: Milwaukee, minus \$0.05; and Minneapolis, minus \$0.10. ^{11/} Class I prices at other cities are: Des Moines, minus \$0.20; Omaha, minus \$0.15; Oklahoma City, plus \$0.60; St. Louis, same; and Denver, plus \$0.55.

^{12/} Class I prices at other cities are: Houston, plus \$0.60; San Antonio, plus \$0.45; Albuquerque, minus \$0.65; and El Paso, minus \$0.75.

^{13/} Class I prices at other cities are: Portland, same; and Spokane, same.

FEDERAL MILK ORDER MARKETING AND UTILIZATION SUMMARY, JANUARY 2013

HIGHLIGHTS. Handler reports of receipts and utilization under the Federal milk order system for January have been filed and tabulated. Combined totals for the 10 consolidated orders are being released. During January, more than 11.6 billion pounds of milk were received from producers. This volume of milk is 2.3 percent higher than the January 2012 volume. In January 2012 and January 2013, there were volumes of milk not pooled due to intraorder disadvantageous price relationships. More than 3.8 billion pounds of producer milk were used in Class I products, 0.3 percent lower than the previous year. The all-market average Class utilization percentages were: Class I = 33%, Class II =13%, Class III = 42% and Class IV = 12%. The weighted average statistical uniform price was \$19.19 per cwt., \$0.92 lower than last month and \$0.58 higher than last year.

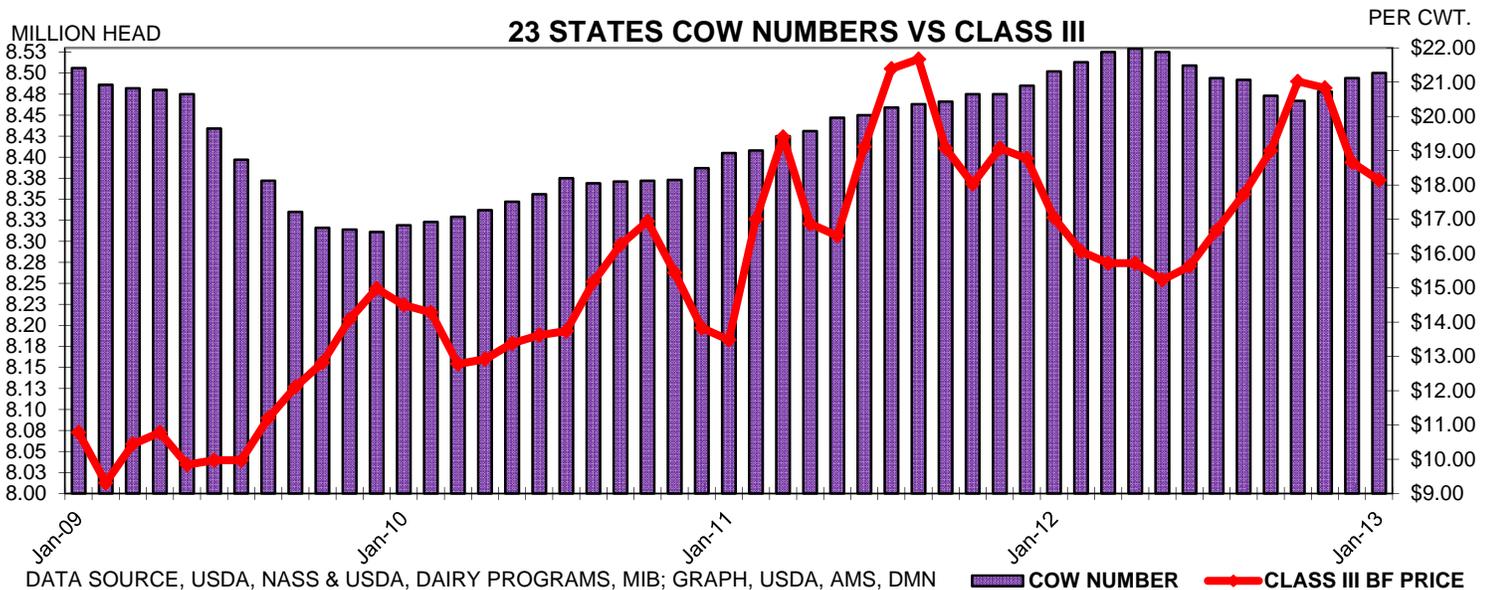
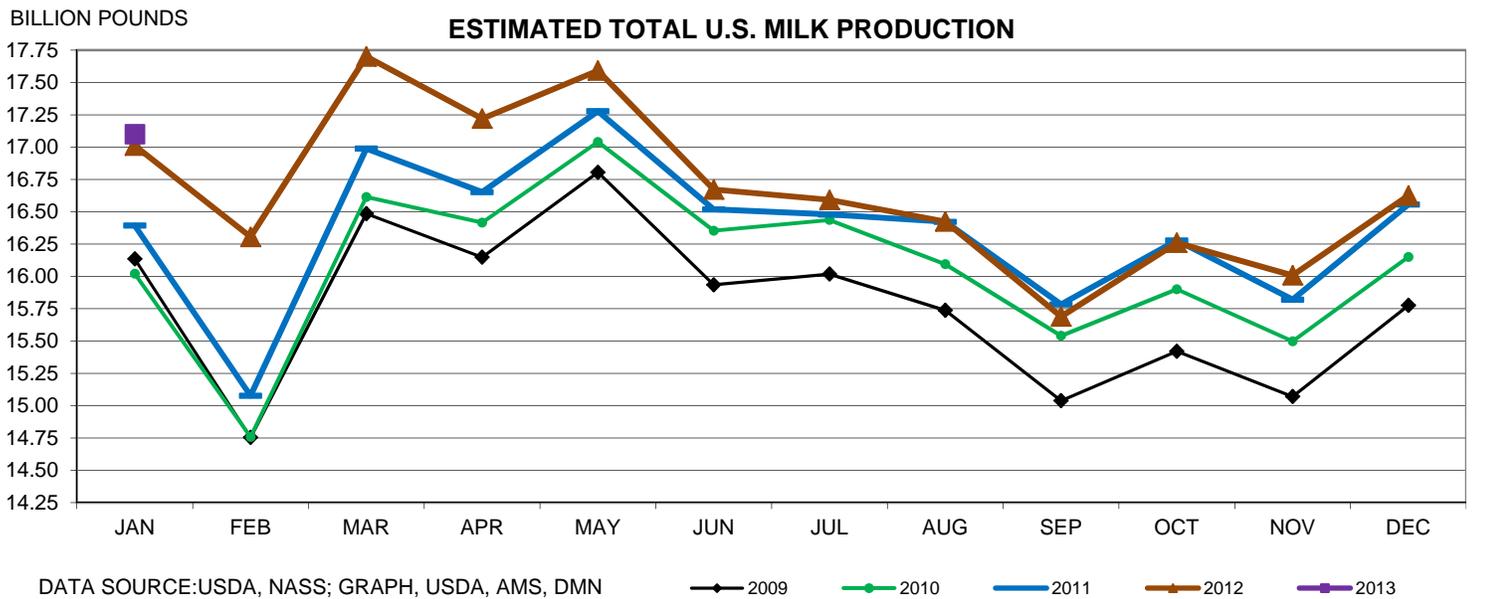
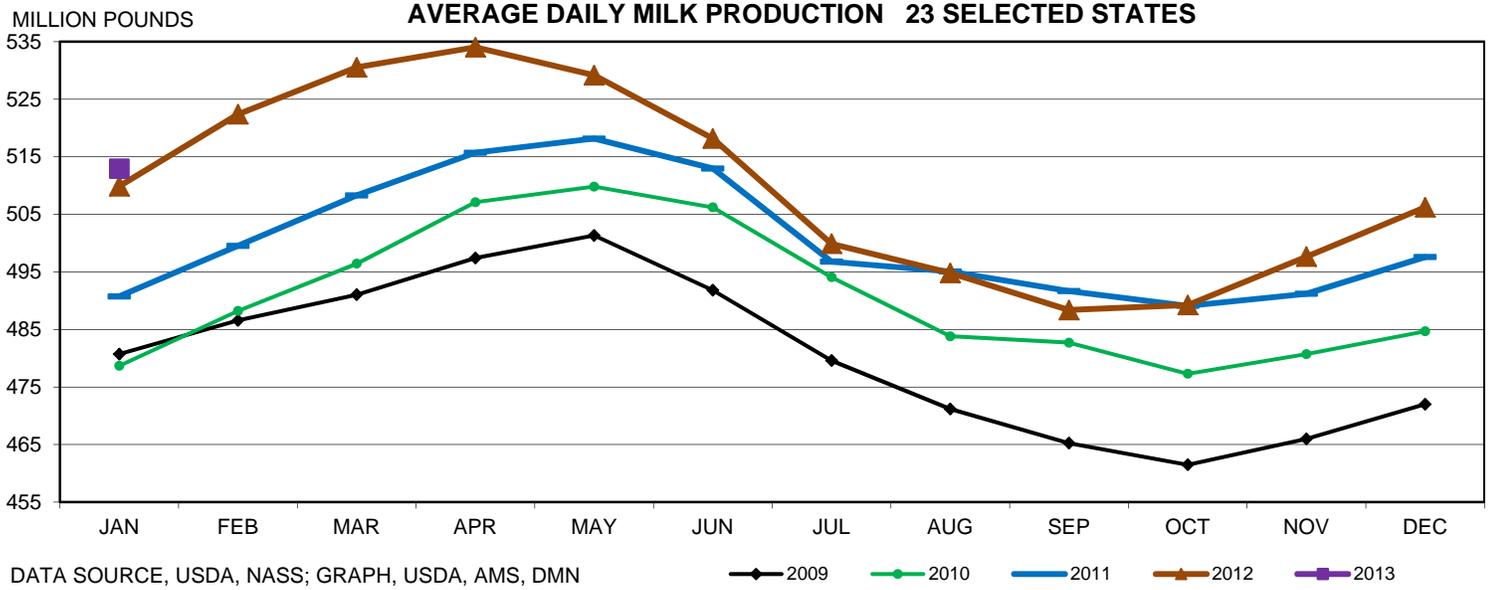
PRICE AND POOL STATISTICS FOR FEDERAL MILK ORDER MARKETING AREAS FOR THE MONTH OF JANUARY 2013										
FEDERAL MILK ORDER MARKETING AREA 1/	ORDER NUMBER	RECEIPTS OF PRODUCER MILK		UTILIZATION OF PRODUCER MILK IN CLASS I			UTILIZATION OF PRODUCER MILK IN OTHER CLASSES			UNIFORM PRICE 2/
		TOTAL	CHANGE FROM PREV. YEAR	TOTAL	CHANGE FROM PREV. YEAR	PERCENT	CLASS II	CLASS III	CLASS IV	
		MIL. LBS.	PERCENT	MIL. LBS.	PERCENT		PERCENT			\$ PER CWT.
Northeast (Boston)	001	2,150.0	4.0	835.0	-2.1	39	26	23	12	19.73
Appalachian (Charlotte)	005	512.4	-5.4	357.1	-4.0	70	14	6	10	21.10
Florida (Tampa)	006	255.2	-0.7	219.3	1.0	86	8	1	5	23.32
Southeast (Atlanta)	007	579.9	-3.8	398.8	-0.1	69	9	12	10	21.50
Upper Midwest (Chicago)	030 3/	3,029.9	5.4	334.1	0.2	11	6	79	4	18.34
Central (Kansas City)	032 3/	1,193.2	-9.1	434.6	0.8	36	10	36	18	18.57
Mideast (Cleveland)	033	1,532.8	0.7	564.2	2.2	37	19	28	16	18.73
Pacific Northwest (Seattle)	124	698.6	-0.4	190.3	-2.2	27	6	42	25	18.41
Southwest (Dallas)	126	1,258.5	19.3	391.7	2.6	31	9	52	8	19.37
Arizona (Phoenix)	131	398.2	-3.0	118.4	-2.4	30	8	22	40	18.82
ALL MARKET AVERAGE OR TOTAL	3/	11,608.5	2.3	3,843.7	-0.3	33	13	42	12	19.19

1/ Names in parentheses are the major city in the principal pricing point of the market.

2/ Statistical uniform price for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965 plus uniform butterfat price times 3.5.

3/ Due to a disadvantageous relationship between intraorder class prices and the location adjusted statistical uniform price in these markets, handlers elected not to pool an estimated 221.3 million pounds of milk that normally would have been associated with these markets. In January 2012, the estimated not pooled volume of milk was 190.5 million pounds, occurring in order numbers 030, 032, and 033. After adjusting for non pooled milk, the year-to-year percent change is -2.5%.

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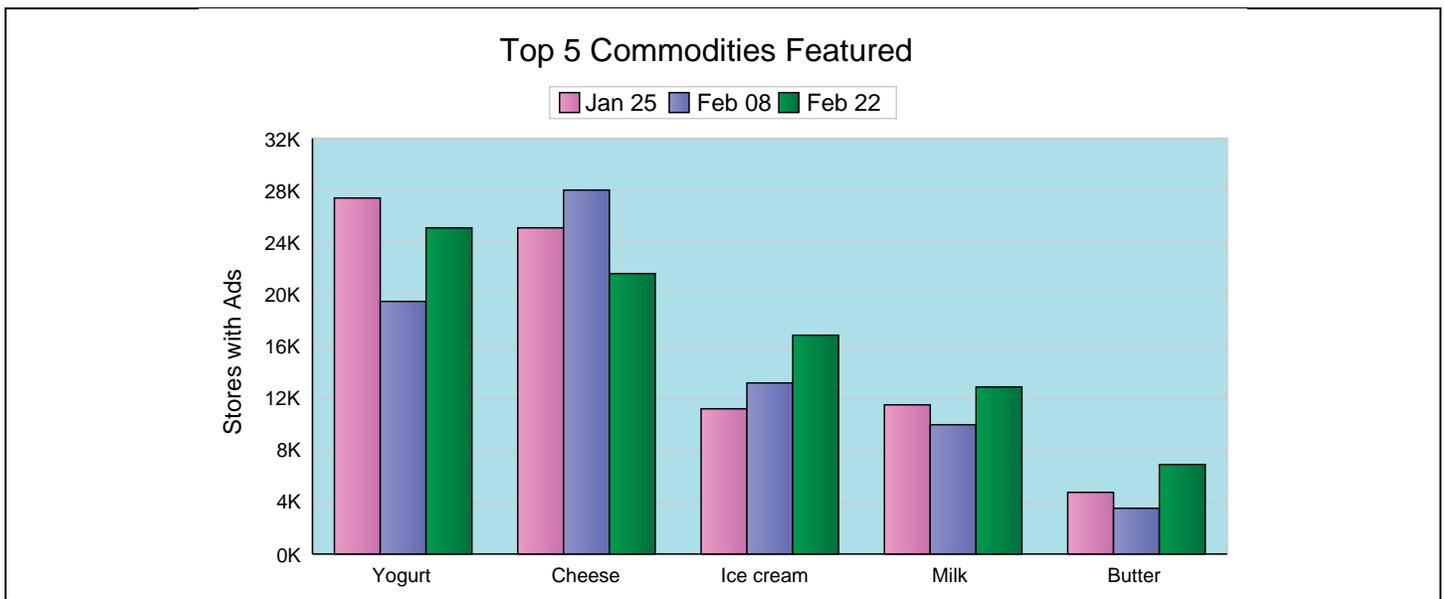
Advertised Prices for Dairy Products at Major Retail Supermarket Outlets 02/11 to 02/22

Butter retail advertising volume more than doubled from two weeks ago, reaching the highest level of 2013. The U.S. weighted average advertised price for a 1 pound container of AA butter increased 8 cents to \$2.88, the second consecutive bi-weekly price increase.

Greek Yogurt ads for 32 ounce containers reflected the largest increase of any product and carton size, helping make yogurt the largest single category of advertised products. The average price for 32 ounce Greek yogurt was \$4.48, down 51 cents.

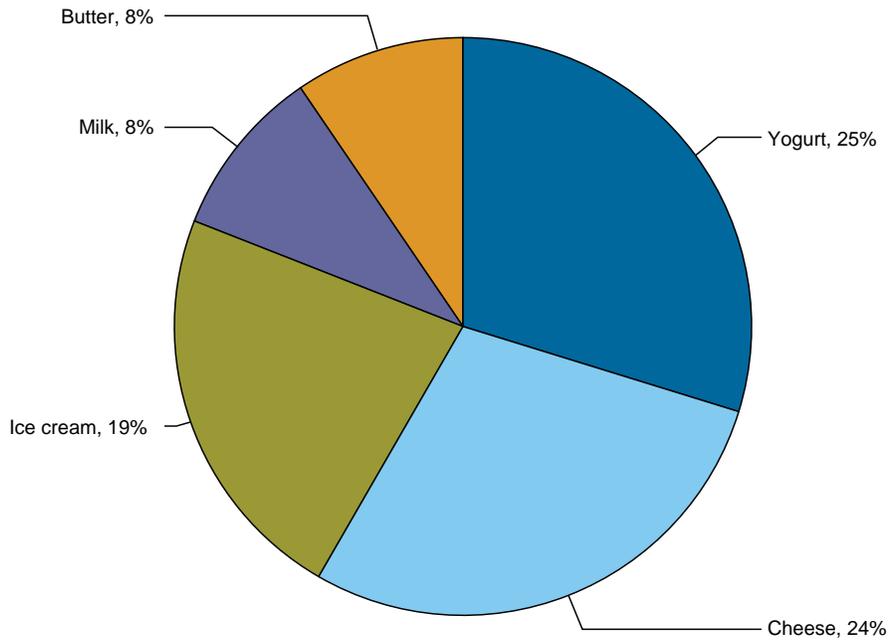
Cheese retail advertising volume declined 23% from two weeks ago, to the lowest level since the end of November last year. The U.S. weighted average advertised price of the most advertised cheese category, 8 ounce shredded, declined by 8 cents to \$2.38 from two weeks ago, the lowest level of 2013. The second most advertised cheese category, 8 ounce blocks at \$2.30, increased in price 2 cents from the lowest level of the year.

The national weighted average advertised conventional milk price for half gallons this period, \$1.42, decreased 75 cents from two weeks ago, following a 16 cent increase two weeks before that. Organic half gallon prices averaged \$3.49, down 26 cents from two weeks ago, following a previous 18 cent increase. The resulting organic-conventional half-gallon price spread is \$2.07, up 49 cents from two weeks ago to the highest spread of 2013.

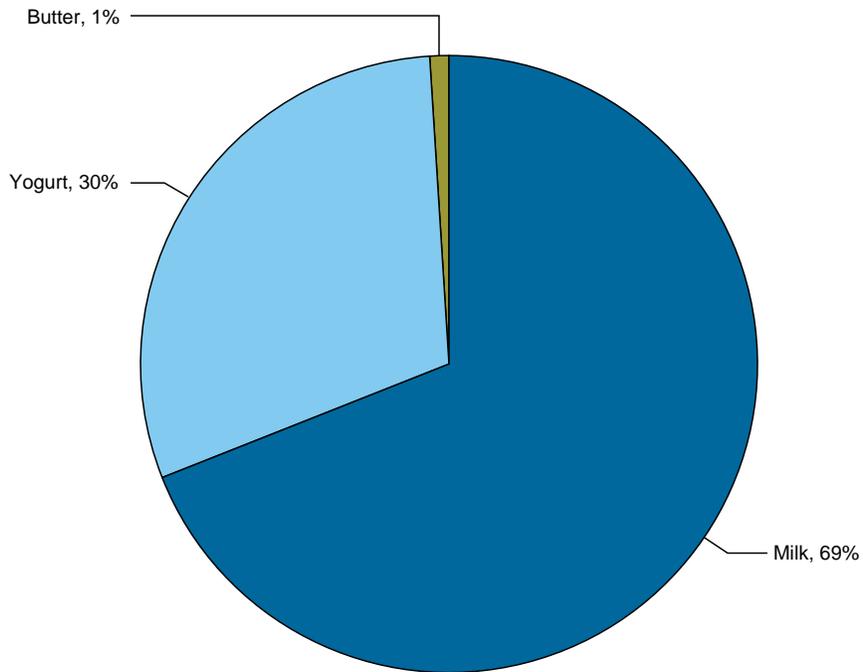


1 -- Dairy Market News surveys more than 150 retailers, comprising nearly 16,000 individual stores, with online weekly advertised features.
2 -- Date range reflects two-week period, however only one data collection per retailer is made during the period.

Top 5 Percentage of Total Conventional Ads



Top 5 Percentage of Total Organic Ads





NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	6806	2.88	3275	2.80
Cheese	Natural Varieties	8 oz block	6143	2.30	7339	2.28
Cheese	Natural Varieties	1 # block	3232	3.95	3432	4.31
Cheese	Natural Varieties	2 # block	62	6.77	2212	5.93
Cheese	Natural Varieties	8 oz shred	10700	2.38	12426	2.46
Cheese	Natural Varieties	1 # shred	1387	4.25	2402	4.19
Cottage cheese		16 oz	3978	1.85	2413	1.66
Cream cheese		8 oz	4312	1.71	13636	1.60
Flavored milk	All fat tests	half gallon	276	2.17	234	2.23
Flavored milk	All fat tests	gallon	439	3.60	226	3.56
Ice cream		48-64oz	16767	3.14	13160	3.11
Milk	All fat tests	half gallon	211	1.42	210	2.17
Milk	All fat tests	gallon	7014	3.00	4666	2.95
Sour cream		16 oz	4434	1.43	12941	1.64
Yogurt	Greek	4-6 oz	11223	1.03	7759	.99
Yogurt	Greek	32 oz	1043	4.48	31	4.99
Yogurt	Yogurt	4-6 oz	7215	.51	6050	.51
Yogurt	Yogurt	32 oz	3152	2.10	3905	2.08

REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	1.99-3.69	2986	2.96	2.50-3.00	305	2.88	1.79-3.29	791	2.49
Cheese	Natural Varieties	8 oz block	1.99-2.99	2016	2.44	1.67-2.50	1210	1.97	1.66-3.99	1133	2.32
Cheese	Natural Varieties	1 # block	2.99-4.99	2270	3.87	3.49	53	3.49	4.49-4.99	227	4.93
Cheese	Natural Varieties	8 oz shred	1.99-3.29	3401	2.62	1.67-3.00	1972	2.20	1.50-3.00	2092	2.17
Cheese	Natural Varieties	1 # shred	3.98-4.99	658	4.17	3.99	124	3.99	3.98-4.49	181	4.05
Cottage cheese		16 oz	1.50-2.99	1466	2.30	1.25-2.50	428	1.36	1.25-1.69	693	1.39
Cream cheese		8 oz	1.00-2.50	2065	1.63	1.50-2.00	1505	1.92	0.99-1.99	386	1.36
Flavored milk	All fat tests	half gallon				2.49-2.50	160	2.50	1.50-1.99	116	1.73
Flavored milk	All fat tests	gallon				2.99	37	2.99	2.50-4.99	366	3.62
Ice cream		48-64oz	1.99-4.99	4269	3.10	2.50-5.99	3302	3.16	2.00-4.99	2568	2.97
Milk	All fat tests	half gallon							1.00-1.50	182	1.32
Milk	All fat tests	gallon	3.29-3.99	1050	3.54	2.50-3.99	1881	2.98	1.99-2.99	571	2.63
Sour cream		16 oz	1.25-1.99	1576	1.47	1.25-1.67	631	1.37	1.25-1.99	722	1.40
Yogurt	Greek	4-6 oz	0.89-1.25	3495	1.02	0.88-1.00	1941	.99	0.99-1.25	1361	1.04
Yogurt	Greek	32 oz	3.99	102	3.99	4.28-4.99	662	4.77	3.99	98	3.99
Yogurt	Yogurt	4-6 oz	0.40-0.79	3593	.53	0.40-0.60	2099	.50	0.33-0.50	838	.49
Yogurt	Yogurt	32 oz	1.99-3.00	856	2.35	1.99-2.00	558	2.00	2.00	630	2.00

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.50-3.00	569	2.92	2.00-3.49	1302	2.99	1.99-2.99	853	2.76
Cheese	Natural Varieties	8 oz block	1.67-2.99	913	2.24	2.00-2.50	814	2.46	2.99	57	2.99
Cheese	Natural Varieties	1 # block	3.47-4.19	79	3.92	2.99-4.99	603	3.94			
Cheese	Natural Varieties	2 # block				6.49	27	6.49	6.99	35	6.99
Cheese	Natural Varieties	8 oz shred	1.39-2.99	1209	2.16	1.99-2.79	1744	2.48	2.50-3.00	282	2.64
Cheese	Natural Varieties	1 # shred	3.99	202	3.99	4.99	222	4.99			
Cottage cheese		16 oz				1.25-2.49	972	1.70	1.25-2.39	419	1.90
Cream cheese		8 oz	0.88-2.50	254	1.74	1.49-1.79	102	1.59			
Flavored milk	All fat tests	gallon	3.99	36	3.99						
Ice cream		48-64oz	1.98-4.50	2229	3.18	2.50-3.50	3511	3.22	2.00-4.99	888	3.27
Milk	All fat tests	half gallon							1.99	29	1.99
Milk	All fat tests	gallon	2.19-3.99	691	2.88	1.79-3.49	2233	2.99	2.59	588	2.59
Sour cream		16 oz	1.25-1.89	658	1.37	1.25-1.77	809	1.48	1.50	38	1.50
Yogurt	Greek	4-6 oz	0.88-1.00	753	.97	0.99-1.25	2848	1.09	0.99-1.25	825	1.06
Yogurt	Greek	32 oz	4.99	53	4.99	3.49	128	3.49			
Yogurt	Yogurt	4-6 oz	0.50	305	.50	0.44-0.50	221	.49	0.44-0.50	159	.47
Yogurt	Yogurt	32 oz	2.00	220	2.00	2.00-2.49	690	2.03	2.00	198	2.00

NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		TWO WEEKS AGO	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	96	3.99	235	4.29
Cheese	Natural Varieties	8 oz block			235	3.99
Milk	All fat tests	half gallon	1963	3.49	4601	3.75
Milk	All fat tests	gallon			461	6.51
Milk	All fat tests	8 oz UHT	3628	.93	34	1.00
Yogurt	Greek	4-6 oz	377	.93	206	1.10
Yogurt	Yogurt	4-6 oz	1483	.95	1335	.58
Yogurt	Yogurt	32 oz	607	3.41	235	2.99

REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #							3.99	26	3.99
Milk	All fat tests	half gallon	2.99-3.99	1097	3.63	3.29-3.39	93	3.35	2.99-3.99	189	3.36
Milk	All fat tests	8 oz UHT	1.00	205	1.00	0.83	103	.83	1.00	219	1.00

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Greek	4-6 oz							0.99	176	.99
Yogurt	Yogurt	4-6 oz	0.60-0.99	417	.88	0.50-0.80	343	.72			
Yogurt	Yogurt	32 oz	3.49-3.59	343	3.52	3.69	109	3.69	2.98	155	2.98

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #				3.99	70	3.99			
Milk	All fat tests	half gallon	2.99	202	2.99	2.99-3.99	207	3.68	2.99-3.49	175	3.15
Milk	All fat tests	8 oz UHT	1.00	359	1.00	0.83-1.00	2154	.93	0.83	588	.83
Yogurt	Greek	4-6 oz	0.87	201	.87						
Yogurt	Yogurt	4-6 oz	0.80	65	.80	0.59-1.25	658	1.13			

NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

NATIONAL BRANDS vs STORE BRANDS

Commodity	Type	Pack Size	NATIONAL BRANDS				STORE BRANDS			
			Low Price	High Price	Stores with Ads	Wtd Avg Price	Low Price	High Price	Stores with Ads	Wtd Avg Price
Butter		1 #	1.99	3.69	2527	3.19	1.79	3.00	4279	2.69
Cheese	Natural Varieties	8 oz block	1.66	3.99	3573	2.41	1.66	2.50	2570	2.16
Cheese	Natural Varieties	1 # block	3.47	4.49	917	3.99	2.99	4.99	2315	3.94
Cheese	Natural Varieties	2 # block	6.99	6.99	35	6.99	6.49	6.49	27	6.49
Cheese	Natural Varieties	8 oz shred	1.66	3.29	5998	2.59	1.39	2.50	4702	2.12
Cheese	Natural Varieties	1 # shred	3.98	4.99	526	4.67	3.98	3.99	861	3.99
Cottage cheese		16 oz	1.66	2.99	866	2.50	1.25	2.50	3112	1.67
Cream cheese		8 oz	1.48	2.50	2515	1.93	.88	1.99	1797	1.41
Flavored milk	All fat tests	half gallon	1.50	2.49	169	1.97	2.50	2.50	107	2.50
Flavored milk	All fat tests	gallon					2.50	4.99	439	3.60
Ice cream		48-64oz	2.49	5.99	9430	3.24	1.98	4.50	7337	3.01
Milk	All fat tests	half gallon	1.49	1.50	119	1.50	1.00	1.99	92	1.31
Milk	All fat tests	gallon	2.29	3.99	1394	3.51	1.79	3.99	5620	2.87
Sour cream		16 oz	1.25	1.99	914	1.48	1.25	1.99	3520	1.42
Yogurt	Greek	4-6 oz	.88	1.25	10282	1.02	.89	1.25	941	1.13
Yogurt	Greek	32 oz	3.99	3.99	102	3.99	3.49	4.99	941	4.53
Yogurt	Yogurt	4-6 oz	.40	.79	5689	.53	.33	.60	1526	.46
Yogurt	Yogurt	32 oz	1.99	3.00	2838	2.10	1.99	2.49	314	2.12

NATIONAL -- ORGANIC DAIRY PRODUCTS

NATIONAL BRANDS vs STORE BRANDS

			NATIONAL BRANDS				STORE BRANDS			
Commodity	Type	Pack Size	Low Price	High Price	Stores with Ads	Wtd Avg Price	Low Price	High Price	Stores with Ads	Wtd Avg Price
Butter		1 #					3.99	3.99	96	3.99
Milk	All fat tests	half gallon	2.99	3.99	1125	3.63	2.99	3.50	838	3.30
Milk	All fat tests	8 oz UHT	1.00	1.00	424	1.00	.83	1.00	3204	.92
Yogurt	Greek	4-6 oz	.87	.99	377	.93				
Yogurt	Yogurt	4-6 oz	.50	.99	942	.78	1.25	1.25	541	1.25
Yogurt	Yogurt	32 oz	2.98	3.69	607	3.41				

REGIONAL DEFINITIONS

As used in this report, regions include the following states:

NORTHEAST U.S.	Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
SOUTHEAST U.S.	Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
MIDWEST U.S.	Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
SOUTH CENTRAL U.S.	Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
NATIONAL	Continental United States